E-mail: sskundu@cdlu.ac.in

ORCiD: https://orcid.org/0000-0002-2140-9476

https://www.youtube.com/c/RESEARCHICONSURINDERSINGHKUNDU

Portable Contact No.: +91 94678 42999

BIO-DATA

DR. SURINDER SINGH

Professor & Chairperson, Department of Commerce Chaudhary Devi Lal University, Sirsa (INDIA)

Administrative Responsibilities:

1. Director, Alumni Association, CDLU, Sirsa

Administrative Responsibilities Performed:

- 2. Dean, Faculty of Indic Studies, CRSU, Jind
- 3. Principal, University College, CDLU, Sirsa
- 4. Director, Youth Welfare, CDLU, Sirsa
- 5. Deputy Controller of Examinations, CDLU, Sirsa
- 6. Director, Youth Welfare, CRSU, Jind

A. Books Published (09):

- 1. **Kundu, Surinder Singh** and Hardarshan Kaur (2021), "Health Economics" (1st ed.), New Delhi: Arihant Books, ISBN-978-93-93525-01-7.
- 2. **Kundu, Surinder Singh** and Hardarshan Kaur (2021), "Event Management" (1st ed.), New Delhi: Arihant Books, ISBN-978-93-93525-06-2.
- 3. **Kundu, Surinder Singh** and Hardarshan Kaur (2021), "Epidemiology and Public Health Administration" (1st ed.), New Delhi: Arihant Books, ISBN-978-93-93525-09-3.
- 4. Kundu, Saroj Bala and **Kundu, Surinder Singh** (2016), "COGNITIVE STYLES AND MULTIMEDIA LEARNING" (1st ed.), New Delhi: DBH Publishers and Distributors, ISBN-978-93-848710-6-2.
- 5. Kundu, Saroj Bala and **Kundu, Surinder Singh** (2014), "COGNITIVE STYLES AND MULTIMEDIA LEARNING" (December 30, 2014)-Kindle eBook (ASIN: B00RLS9FD2) available at http://www.amazon.in/COGNITIVE STYLES AND MULTIMEDIA LEARNING-ebook/dp/B00RLS9FD2.
- 6. **Kundu, Surinder Singh** (2014), "STANDARDISED QUESTIONNAIRE WITH MULTIPLE SCALES (SQMS)" (December 30, 2014) Kindle eBook (ASIN: B00RLWT5YM) available at http://www.amazon.in/STANDARDISED QUESTIONNAIRE WITH MULTIPLE SCALES (SQMS)-ebook/dp/B00RLWT5YM.
- 7. **Kundu, Surinder Singh** and Kundu, Saroj Bala (2014), "Advertising Effectiveness among Fast Moving Consumer Goods: A Practical Approach" (1st ed.), New Delhi: DBH Publishers and Distributors, ISBN-978-81-927056-3-7.
- 8. **Kundu, Surinder Singh** and Kundu, Saroj Bala (2013), "Advertising Effectiveness among Fast Moving Consumer Goods: A Practical Approach to Research Methodology" (15 August 2013)-Kindle eBook (ASIN: B00ELIUHNC) available at http://www.amazon.in/Advertising-Effectiveness-Moving-Consumer-ebook/dp/B00ELIUHNC. ISBN-13: 978-1492970484.
- 9. **Kundu, Surinder Singh** (2007), "Market Competitiveness in New World Trade Order", New Delhi: Regal Publications, ISBN: 81-89915-12-6.

B. Major Research Project Completed (01):

Major Research Project entitled "Advertising Effectiveness among Rural Buyers: An Empirical Study of Fast Moving Consumer Goods" of Rs. 5,18,200 funded by University Grants Commission, New Delhi, w. e. f. February 01, 2010 to July 31, 2012.

C. Innovative Projects Completed (02):

- 1. Innovative Project entitled "Perception of Students and Faculty Members on Employability Skills A Study on Selected Colleges of Delhi and Chandigarh" completed at PGDAV (Evening) College, New Delhi of Rs. 3, 50, 000 funded by University of Delhi, w. e. f. 2015-2016-Worked as Mentor.
- 2. Innovative Project entitled "Spending and Saving Habits of Undergraduate Students: A Study of Universities in NCR" completed at PGDAV (Evening) College, New Delhi of Rs. 2, 50, 000 funded by University of Delhi, w. e. f. 2013-2015-Worked as Mentor.
- **D.** Area of Specialization: Marketing Management, Marketing Research and Research and Publication Ethics



E. Book Review Published (01):

Kundu, Surinder Singh (2017), "Strategic Brand Management (Kevin Lane Keller and M. G. Parmeshwaram)", NICE Journal of Business-Half-Yearly Journal of Shobhit University, Meerut (INDIA), Vol. 12, No. 1, January-June, ISSN: 0973-449X, pp. 121-124.

F. Research Papers Published (32):

(i) International Journals (12):

- 1. Meenakshi and **Singh, Surinder** (2019), "Implementation of Goods and Services Tax (GST) in India: A Problematic View", Journal of Emerging Technology and Innovative Research, Vol. 6, Issue 3, March, ISSN: 2349-5162, pp. 225-234, Impact Factor 5.87.
- 2. Meenakshi and **Singh, Surinder** (2019), "Paradigm Shifts in Financial Inclusion in India: An Overview, International Journal of Research and Analytical Reviews (IJRAR), Vol. 6, Issue 1, March, ISSN: 2349-5138, pp. 670-676, Impact Factor 5.75.
- 3. Meenakshi and **Singh, Surinder** (2019), "Parental Attitude towards Telecasted Food Advertisements through Television: An Empirical Study of Rural Vicinity of Karnal of Haryana, International Journal of Research and Analytical Reviews (IJRAR), Vol. 6, Issue 1, March, ISSN: 2349-5138, pp. 658-669, Impact Factor 5.75.
- 4. **Singh, Surinder** and Meenakshi (2019), "Agricultural Marketing: Trends, Challenges and their Remedies", Research Analysis and Evaluation, Special Issue, March, ISSN: 0975-3486, pp. 252-256, Impact Factor 6.315.
- 5. Meenakshi and **Singh, Surinder** (2019), "Agricultural Credit as A Tool of Financial Inclusion: A Conceptual Viewpoint", International Journal of Management, IT & Engineering, March, Vol. 9, Issue 3(2), ISSN: 2249-0558, pp. 19-25, Impact Factor 7.119.
- 6. **Kundu, Surinder Singh** and Sharma, Deepak Kumar (2015), "An Analysis of Earnings Quality among Nationalised Commercial Banks", International Journal of Engineering Technology, Management and Applied Sciences, Vol. 3, November, Special Issue, ISSN: 2349-4476, pp. 252-256.
- 7. Kundu, Saroj Bala and **Kundu, Surinder Singh** (2015), "Effect of Multimedia Intervention on Verbal-Imagery Dimension of Cognitive Styles among Elementary School Students", International Journal of Scientific Research, Vol. 04, Issue 04, April, ISSN: 2277-8179, Impact Factor 3.2416, DOI: 10.15373/22778179, pp. 16-20, available at http://theglobaljournals.com/ijsr/articles.php?val=NTI3MA==&b1=753&k=189
- 8. **Kundu, Surinder Singh** and Kumar, Mukesh (2014). Brick-Kiln Industry- Status, Suggestions and Recommendations. International Journal of Society And Humanities, July-December, ISSN-2319-2070, pp. 24-38.
- 9. **Kundu, Surinder Singh** (2013), "Customers' Perception towards Fast Moving Consumer Goods in Rural Market: An Analysis", International Journal of Techno-Management Research, Vol. 01, Issue 02, September, ISSN: 2321-3744, pp. 1-15, available at http://www.ijtmr.com/downloads/001.%20Customer%20Perception%20towards%20the%20Fast%20Moving%20Consumer%20Goods%20in%20Rural%20Market-An%20Analysis.pdf
- 10. Kundu, Surinder Singh, Kumar, Vinod and Saroj Bala Kundu (2013), "Rural Populace Preference towards the Use of Media of Advertising: An Analysis", International Journal of 360° Management Review (A Bi-Annual Peer-Reviewed Journal), Vol. 01, Issue 01, April, ISSN: 2320-7132, pp. 76-97, available at http://www.ij360mr.com/_assets/7.%20Rural%20Populace%20Preference%20Towards%20the%20Use%20of%20M edia%20of%20Advertising.pdf.
- 11. Singh, Narendra and **Surinder S. Kundu** (2005), "An Analysis of the Competitive Dimensions of Indian Cotton Textile Industry", Foreign Trade Review-Quarterly Journal of Indian Institute of Foreign Trade, Vol. XL, No. 2, April-June, ISSN: 0971-7633, pp. 70-86.
- 12. Singh Karam Pal and **Surinder S. Kundu** (2004), "The Indian Cotton Textile Industry: The Feat of Fairy-Tale in WTO Regime", Delhi Business Review-An International Journal of Society for Human Transformation and Research, Vol. 5, No. 2, July-December, ISSN: 0972-222x, pp. 93-109.

(ii) National Journals (13):

- 13. **Kundu, Surinder Singh** (2021), "Implications of Goods and Services Tax Act, 2017 on Indian Economy: A Perceptual Analysis", HSB Research Review: A Bi-Annual Peer Reviewed Refereed Journal of Haryana School of Business, Vol. 16, No. 1, Jan-June, ISSN: 0976-1179, pp. 80-91.
- 14. **Kundu, Surinder Singh** and Kumar, Mukesh (2014). Brick-Kiln Industry and Labourer. *Gramin Vikas Sameeksha*, 53, January-June, ISSN-0972-5881, pp. 37-52. Hyderabad: National Institute for Rural Development.
- 15. **Kundu, Surinder Singh** and Kumar, Mukesh (2014). Women's Life and Child Labour in Unorganized Sector. *Gramin Vikas Sameeksha*, 53, January-June, ISSN-0972-5881, pp. 53-62. Hyderabad: National Institute for Rural Development.

- Kundu, Surinder Singh and Sonika Bansal (2012), "Paradigm Shifts in Gender Issues in Educational Institutions: An Analysis", KAUTILYA-HARYANA ECONOMIC JOURNAL (A Refereed Journal), Vol. 2(2), ISSN: 2249-2879, pp. 44-50.
- 17. Kumar, Jitender, Pal, Karam, Mahapatra, S. N. and **Kundu, Surinder Singh** (2011), "Altman's Model for Predicting Business Failure: Case Study of HAFED", Abhigyan, Vol. 29, No-3, October-December, ISSN: 0970-2385, pp. 52-60, available at http://www.fsm.ac.in/pdf/Abstracts%20(Vol%2029%20no.3).pdf.
- 18. Kumar, Sanjeet, **Kundu**, **Surinder Singh** and Krishan Duhan (2011), "Customers' Preferences towards Selected Mutual Funds: An Empirical Study", The Horizon- A Journal of Social Sciences, Bi-annual, Vol. II, No-1/2011, January, ISSN: 0975-5535, pp. 161-170.
- 19. **Kundu, Surinder Singh** and Kumar, Sanjeet (2010), "On-Line Share Trading and Customers' Satisfaction: An Empirical Study", KAIM Journal of Management and Research, Bi-annual (Refereed) Journal of KAIM, Vol. 2, No. 2, November-April, ISSN: 0974-9462, pp. 49-56.
- 20. **Kundu, Surinder Singh** and Kumar, Sanjeet (2009), "Era of Globalisation and Management Education in India: Need of the Hour", academe-UGC-Academic Staff College, Himachal Pradesh University, Shimla, Vol. XIII, No. 1, November, pp. 71-72.
- 21. **Kundu, Surinder Singh** (2009), "Populace Behaviour towards the Icon of the Pocket-Mobile: An Empirical Study", SRDE's Higher Education Journal (SHEJ), Vol. 1, No. 4, October, ISSN: 2320-0944, pp. 28-36.
- 22. **Kundu, Surender Singh** and Tyagi, Lokinder Kumar (2008), "E-Relationship Marketing: A Marketing Mantra", IMS Manthan-The Journal of Innovations, Vol. 1, Issue-2, June, pp. 09-11.
- 23. Satyawan and **Kundu, Surender S.** (2008), "Electronic-Governance in India: A Quick Look", MDU Law Journal, Vol. XIII, Part-II, pp. 187-192.
- 24. Singh, Narendra and **Surinder Singh** (2005), "Competitiveness of Indian Cotton Textile Industry in Global Textile Market- A Perceptual Analysis", The Journal of Commerce-Quarterly Journal of The Indian Commerce Association, Vol. 58, No. 1, January-March, pp. 43-55.
- 25. Singh, Karam Pal and **Surinder S. Kundu** (2005), "International Competitiveness vis-à-vis Indian Cotton Textile Industry in Post-MFA Regime", The Journal of Commerce-Quarterly Journal of The Indian Commerce Association, Vol. 58, No. 1, January-March, pp. 56-76.

(iii) Edited Books/Proceedings (05):

- 26. Kumar, Vinod, Singh, Sultan and Kundu, Surinder Singh (2015), "Determinant of Foreign Direct Investment in India: A Regression Analysis", In Kundu, Subash C., Arora, Usha, Ram, Tika and Singh Khujan (Edited), Emerging Horizons in Business and Management, Delhi: Victorious Publishers (India), ISBN: 978-93-84224-22-6, pp. 670-683
- 27. **Kundu, Surinder Singh** and Kumar, Vinod (2013), "Modes of Advertisements Used by Rural Populace: An Empirical Study", In Kundu, Subash C., Punia, Bijender K., Shabnam Saxena, Suresh K. Mittal and Anjali Gupta (Edited), Researches in Business and Management–Academic and Professional Perspective, Delhi: Wisdom Publications, ISBN: 978-93-81505-54-0, pp. 404-419.
- 28. **Kundu, Surinder Singh** and Kumar, Sanjeet (2011), "Customers' Preferences towards Paperless Money: An Empirical Study", In Kundu, Subhash C., Punia, B. K., Mahesh Chand Garg and Anju Verma, Business and Management-Contemporary Issues (Edited), New Delhi: Macmillan Publishers India Ltd., ISBN 10: 0230-32185-2, 13: 978-0230-32185-4, pp. 401-407.
- 29. Singh, Sultan, **Kundu**, **Surinder Singh** and Vinod Kumar (2011), Foreign Direct Investment and Economic Growth of India: A Regression Analysis", In Kundu, Subhash C., Punia, B. K., Mahesh Chand Garg and Anju Verma, Business and Management-Contemporary Issues (Edited), New Delhi: Macmillan Publishers India Ltd., ISBN 10: 0230-32185-2, 13: 978-0230-32185-4, pp. 657-665.
- 30. **Kundu, Surinder Singh** (2004), "The Corona of Competitiveness and India", In Turan, M.S. and S. C. Kundu, Emerging Trends in International Business and Financial Services (Edited), New Delhi: Excel Books, pp. 227-239.

(iv) Articles (02):

- 31. **Kundu, Surinder S.** (2021), "Promotion of Academic Integrity through Research and Publication Ethics: A Voyage by University Grants Commission", New Delhi: Organizer Voice of the Nation, September 28, https://www.organiser.org/education/promotion-of-academic-integrity-through-research-and-publication-ethics-a-voyage-by-university-grants-commission-5855.html.
- 32. **Kundu, Surinder S.** and Singh, Nartaj (2008), "Customer Relationship Marketing: A Strategic Vehicle", AgriBusiness & Food Industry, New Delhi: Media Today Group Publications, Vol. 5, Issue 12, December, pp. 28-31.

G. Ph. D. supervising/supervised/co-supervised (11):

Sr. No.	Registration No. & Date	Name of Student (Mr./Ms.)	Topic of Research	Status
01	2020035500165716 (DRAC on 07.02.2022)	Kamal Goel	A Study of Brand Equity among Non-Governmental Organizations (NGOs) with special reference to Consumer Choice Behavior	Ongoing
02	2020035500165771 & July 19, 2021	Kailash Chander	Customers' Perception towards Credit Culture of Banking Industry in Haryana State: A Study	Ongoing
03	2018 & August 10, 2019	Satyanand	A Study of Smart Cities with reference to Green Marketing in Haryana State	Submitted (25.10.2021)
04	2017035500171125 & January 12, 2019	Meenakshi	Goods and Services Tax Act: Implementation and Implications in Haryana State	Submitted (31.08.2021)
05	114875013 & September 22, 2012	Satbir Singh	A Study of Mobile Phone Services with Special Reference to Customers' Perceptions and Problems	Awarded (29.12.17)
06	114875004 & February 25, 2012	Mukesh Kumar	Job Satisfaction of Workers in Brick Kiln Industry: A Study of Select Brick Kiln Units of Haryana State	Awarded (29.12.17)
07	114875003 & February 25, 2012	Rajinder Kumar Kapil	Impact of Indology on Business Strategies: An Empirical Study	Awarded (31.05.17)
08	114875005 & February 25, 2012	Madhu Chitkara	Customers' Perception towards Mobile Banking in India: A Comparative Study of Selected Public, Private and Foreign Banks (Co-supervisor: Prof. Sultan Singh)	Awarded (20.12.16)
09	605097510007 & May 25, 2009	Sonika Bansal	Gender Issues in Indian Organisations: A Study (Co-supervisor: Dr. D. P. Warne)	Awarded (29.01.14)
10	605097510005 & May 28, 2009	Chanpreet	Advertising Effectiveness on Fast Moving Consumer Goods: An Empirical Study	Awarded (13.05.13)
11	603097510031 & May 25, 2009	Vinod Kumar	Foreign Direct Investment in India: A Study of Enabling Variables (Acted as Co-supervisor, Supervisor: Prof. Sultan Singh)	Awarded (17.01.13)

H. M. Phil. Dissertations Supervised (45):

	Department of Commerce, Chaudhary Devi Lal University, Sirsa							
Sr. No.	Regn. No.	Name of Student (Mr./Ms.)	Session	Title of Dissertation	Date of Award			
01	06-UD-2154	Seema	2006-07	Consumption Trends in Soft Drink Market in Haryana (A Case Study of Rohtak City)	18.12.2007			
02	06-UD-2161	Meenu Ahuja	2006-07	Investors' Preference towards Market Investment- A Case Study of Sirsa	28.06.2008			
03	06-UD-2165	Jyoti Wadhwa	2006-07	Consumerism, Its Awareness and Actions	28.06.2008			
04	06-UD-2162	Kajal	2006-07	Trends and Pattern of Organised Retailing in India	14.03.2009			
05	06-UD-2163	Ritu Narula	2006-07	Consumers' Awareness about Life Insurance Products, An Empirical Study	14.03.2009			
06	08-UD-4254	Neelam	2008-09	Effectiveness of Advertising Media, A Case Study of Toilet Soaps in Sonepat City	05.12.2010			
07	12148050005	Deepak Mathil	2012-13	Travellers' Attitude towards Transportation Services among the Populace of Dabwali: A Study	14.10.2013			
08	12148050006	Deepak Sharma	2012-13	Customers' Awareness and Satisfaction towards Internet Banking: A Study of Sirsa District	14.10.2013			
09	07-UD-2102	Manju	2010-11	Customers' Perception towards Brands of Cosmetic Products: A Study of Hisar	25.01.2014			
10	10-UD-4259	Renu	2010-11	Impact of Television Advertisements on Buying Behaviour of Teenagers: A Study	25.01.2014			

11	11148050004	Amit Kumar	2011-12	Socio Economic Impact of Advertising on University Students: An Empirical study	25.01.2014
12	12148050001	Manjeet Kaur	2012-13	A Study of Mobile Number Portability with special reference to Customers' Perceptions and Problems	25.01.2014
13	12148050010	Gurmail Singh	2012-13	Impact of Drug Addiction among the Populace of Dabwali: A Study	25.01.2014
14	13148050002	Menakshi	2013-14	Financial Inclusion and Development of Rural India: A Study	16.05.2015
15	11148050011	Ashok Kumar	2011-12	Celebrity Endorsement among Students towards Cold-Drinks: A Study	29.09.2015
		Department of C	ommerce, Cl	haudhary Ranbir Singh University, Jind	•
Sr. No.	Regn. No.	Name of Student (Mr./Ms.)	Session	Title of Dissertation	Date of Award
01	15-UD-1826	Satyanand	2015-16	Perceptual Analysis of Customers towards Green Products	29.03.2017

	University Centre for Distance Learning, Chaudhary Devi Lal University, Sirsa						
Sr. No.	Regn. No.	Name of Student (Mr./Ms.)	Session	Title of Dissertation	Date of Award		
01	06-DE-5237	Lokinder Kumar Tyagi	2006-07	Paradigm shift in retailing in India	17.02.2008		
02	06-DE-14094	Supriya	2006-07	Customers' Satisfaction towards Banking Services in India: A Case Study of Punjab National Bank, Sirsa	30.03.2008		
03	06-DE-14028	Jitender Kumar	2006-07	Financial Performance of the Haryana State Co- operative Supply and Marketing Federation Limited Panchkula: An Evaluation	18.05.2008		
04	06-DE-14606	Vinod Kumar	2006-07	Financial Performance Evaluation of Regional Rural Banks in India	18.05.2008		
05	06-DE-14533	Sai lata	2006-07	Brand Preference among Fast Moving Consumer Goods	06.06.2008		
06	06-DE-14438	Rupali Garg	2006-07	A study of impact of Advertising among the people with reference to the selected products in Northern Region	19.07.2008		
07	06-DE-14463	Sunil Kundu	2006-07	A Study of Consumer Satisfaction in Two Wheelers in Gurgaon	29.07.2008		
08	06-DE-14452	Chanchal Bala	2006-07	Role of Non-Governmental Organisations in India-An Evaluation of District Sirsa	02.08.2008		
09	06-DE-14558	Navrang Lal	2006-07	Customer Service in Indian Banks-A Comparative Study of Public Sector Private Sector Bank, Hisar	21.08.2008		
10	06-DE-14098	Shuchi Gupta	2006-07	Purchasing Pattern of Mobile Users in India	15.10.2008		
11	06-DE-14337	Veena	2006-07	Customers' Behavior regarding Insurance Products in Rural sector	15.10.2008		
12	06-DE-5083	Sonika Goyat	2006-07	Brand Awareness among Urban Buyers: A Case Study of Toothpaste in Gurgoan	19.10.2008		
13	06-DE-14288	Sudhansu Gupta	2006-07	Customers' Behavior towards Financial Services: A Case Study of Sirsa District	05.11.2008		
14	07-DE-50022	Surender Parkash Baini	2007-08	Consumer Behavior Towards Men's Apparel Market. An Empirical Study 19.02			
15	07-DE-50145	Vijeta	2007-08	Stress management in Female Workers. An Empirical Study	19.02.2009		

		1	1		
16	07-DE-50163	Chetna Rani	2007-08	Awareness and Buying Behavior of Customer Towards Financial Service: A Comparative Study of Public Sector and Private Sector Banks	08.04.2009
17	07-DE-52593	Shera	2007-08	Problems and Prospects of Foreign Direct Investment in India	07.09.2009
18	06-DE-5077	Dimple Rani	2006-07	Organisational Climate in Indian Corporate Sector	01.11.2009
19	08-DE-61622	Mukesh Kumar	2008-09	Haryana Mein Rashtriya Gramin Rozgar Guarantee Adhiniyam-2005 Ka Kirynavan Aur Iske Nihitarath, Zila Sirsa Ka Ek Adyayan	27.11.2009
20	07-DE-52577	Monika Rani	2007-08	Brand Loyalty Among Urban Buyers for Electronic Products	01.02.2010
21	07-DE-52677	Mamta	2007-08	Quality of Service of Primary Health centers: A Case Study of District Sirsa	01.02.2010
22	08-DE-60385	Teena Gupta	2008-09	Internet Advertising: Role of Effectiveness	27.02.2010
23	07-DE-50087	Savita	2007-08	A Study of Problems Faced by small entrepreneurs: A Case Study of SSIs in Rohtak	15.05.2010
24	07-DE-52619	Suman Devi	2007-08	Marketing of Financial Strategies of Highly Profitable Banks	22.07.2010
25	08-DE-60339	Umesh Kumar	2008-09	Customer Relationship Marketing in Indian Banking Industry: A Comparative Study of Public and Private Banks	21.08.2010
26	07-DE-50134	Brij Mohan Malik	2007-08	Customer Satisfaction toward E-Banking Service: A case study of nationalized bank	24.09.2010
27	06-DE-5011	Sukhdev Singh	2006-07	An Analysis of Non-Performing Assets in Banking Industry	17.07.2011
28	08-DE-61574	Payal Sharma	2008-09	Customer Preference towards Plastic Money in India-A Study	01.10.2011
29	08-DE-60349	Ramesh Kumar	2008-09	Financing Agriculture- A study of Central Co- operative Bank Ltd., Karnal	07.12.2012

I. Course-Curriculum Designed:

(a) Session: 2021-2022 (As per Learning Outcome Course Framework)

- (i) M. Com. (Regular)-Semester System
- (ii) B. Com. (General/Honours) Three Year Programme (For Affiliated Colleges)
- (iii) B. Com. (Honours) Three Year Programme (For University College Only)
- (iv) B. Com. (Honours Tax Procedure and Practice) Three Year Programme (For University College Only)
- (v) B.Com. (Banking & D. Four Year Programme (For University Schools for Graduate Studies)
- (vi) B.Com. (Fintech and Financial Markets) Four Year Programme (For USGS)
- (vii) B.Com. (Derivatives and Risk Management) Four Year Programme (For USGS)

(b) Session: 2018-2019

- (i) B. Com. Honours (Regular)-Semester System (under CBCS)
- (ii) B. Com. Honours-Tax Procedure and Practice (Regular)-Semester System (under CBCS)

(c) Session: 2017-2018

- (i) M. Com. (Regular)-Semester System (under CBCS)
- (ii) M. Phil. (Commerce-Self-Finance Scheme)- Semester System (under CBCS)
- (iii) Ph. D. (Commerce-Full Time)-Semester System (under CBCS)

(d) Session: 2016-2017 (Chaudhary Ranbir Singh University, Jind)

- (i) M. Com. (Regular)-Semester System (under CBCS)
- (ii) M. A. (Economics) Regular- Semester System (under CBCS)
- (iii) M. A. (Music & Dance)-Semester System (under CBCS)

(e) Session: 2015-2016 (Chaudhary Ranbir Singh University, Jind)

- (i) Bachelor of Vocation (under CBCS)
 - Retail and Logistics Management

- Taxation and Corporate Laws
- Accounting Softwares and E-Commerce
- Office Management and Secretarial Practices

(f) Session: 2014-2015

- (i) Pre-Ph. D. Course-work-Semester System;
- (ii) M. Phil. Commerce (Regular Mode) under Self-Financing Scheme-Semester System; and
- (iii) M. Com. (Regular)-Semester System.

(g) Session: 2010-2011

- (i) Pre-Ph. D. Course-work-Semester System;
- (ii) M. Phil. Commerce (Regular Mode) under Self-Financing Scheme-Semester System; and
- (iii) M. Com. (Regular)-Semester System.

(h) Session: 2008-2009

- (i) M. Phil. Commerce (Regular Mode) under Self-Financing Scheme-Semester System;
- (ii) M. Com. (Regular)-Semester System; and
- (iii) Master of Retailing and Logistics Management-Semester System.

(i) Session: 2006-2007

- (i) M. Phil. Commerce (Regular Mode) under Self-Financing Scheme; and
- (ii) M. Phil. Commerce (Distance Education Mode).

J. International Conferences/Seminars (07):

- 1. International Seminar on "Skill Development in India: Challenges and Way Forward", Department of Economics, Kurukshetra University, Kurukshetra, May 21-22, 2021
 - Paper (s) presented: "Role of Pradhan Mantri Kaushal Vikas Yojana in Employment Generation in India: A Conceptual Study".
- 2. International Conference on "Embracing Re-modelling and Transformation: Mapping Breakthrough Innovations", Kasturi Ram College of Higher Education-GGSIU, Delhi in association with Pune Institute of Business Management-SPPU, Pune, January 23, 2021;

Paper (s) presented:

- (i) "A Study of Non-Performing Assets: Comparison of Pre and Post Era of Insolvency and Bankruptcy Code, 2016", Co-author: Kailash Chander
- (ii) "Paradigm Shifts in Consumer Behaviour during COVID-19: A Comparative Study of FMCGs in India and China", Co-author: Kamal Kumar
- 3. International Conference on "Human Rights-National and International Issues and Challenges", Shaikshik Foundation held at Dr. Ambedkar International Centre, 15, Janpath Road, Windsor Place, New Delhi, February 22-23, 2020.
- 4. International Conference on "Technology, Science and Management Innovation", Conference Info and MM PG College Fatehabad, November 29, 2015.

Paper presented: "An Analysis of Earning Quality among Nationalized Commercial Banks.

Co-author: Deepak Kumar Sharma

- 5. 2nd International Conference on "Evolution in Science & Technology & Eyne on Educational Methodologies-ESTEEM-2013", Prannath Parnami Institute of Management & Technology, Hisar, (Haryana), March 3-4, 2013,
 - **Paper presented:** "Suggestion Strategy-A Panacea for Continuous Improvement: A Conceptual Viewpoint", Coauthor: Saroj Bala Kundu;

Paper published: 2nd International Conference Proceedings, pp. 655-656.

- 6. International Conference of AIAER on "Internationalizing Higher Education-EDUCON 2008", Lovely Professional University, Phagwara, (Punjab), January 28-30, 2008,
 - **Paper presented:** "Management Education in India: Some Emerging Issues", Co-author: Dr. Rajender Kumar and Mr. Sushil Kumar;

Abstract published: Souvenir, p. 27.

7. 5th International Conference on "Learning Beyond Borders in WTO Regime", and Inaugural Conference of Academy for Global Business Advancement (AGBA), Texas A&M University at Commerce, Texas, USA on Advancing "Knowledge Development in Global Business and Global Entrepreneurship", January 7-9, 2004;

Paper presented: "Indian Cotton Textile Industry: The Feat of Fairy-Tale in WTO Regime", Co-author: Dr. Karam Pal Singh.

K. National Conferences (09):

1. National Conference on "Current Trends in Business & Economics" (NCCTBE-2020) sponsored by DGHE, Haryana, S. D. (PG) College, Panipat, February 15-16, 2021;

Paper presented: "An Analytical Study of Quantifying the Impact of Goods and Services Tax (GST) on Students' Spending Pattern" Co-author: Meenakshi

- 2. 13th Annual National Conference on "Business and Management", Haryana School of Business, Haryana School of Business, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), February 11-12, 2021 (Chaired a Technical Session on February 12, 2021); Papers presented:
 - (i) Social Marketing: A Study with Reference to Non- Governmental Organizations (NGOs) In India
 - (ii) An Empirical Study about Suppliers' Perception towards Implications of GST
- 3. 15th Annual National Conference of Indian Political Economy Association, Department of Economics, Chaudhary Devi Lal University, Sirsa, October 29-30, 2011.
- 4. HSB Annual National Conference on "Business and Management", Haryana School of Business, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), March 10-11, 2011;

Paper presented:

- (i) "Customers' Preferences towards Paperless Money: An Empirical Study", Co-author: Dr. Sanjeet Kumar.
- (ii) "Foreign Direct Investment and Economic Growth of India: A Regression Analysis", Co-author (s): Dr. Sultan Singh and Mr. Vinod Kumar;
- "Issues in Information and Communication Technology Usage in Public Life" (INFOCOMM'09), Department of Computer Science & Engineering, Chaudhary Devi Lal University, Sirsa, February 19, 2009;

Paper presented: "ICT Applications in Business: A Conceptual Study".

- 6. "Managing Growth of Indian Economy", Department of Management Studies, Jan Nayak Ch. Devi Lal College of Engineering, Sirsa, (Haryana), March 05, 2008;
 - Paper presented: "Changing Scenario of Global Retail Banking", Co-author(s): Dr. Karam Pal Singh.
- 7. 7th National Conference on "Innovations in Managing Practices", Faculty of Management Studies (FMS), Gurukul Kangri University, Haridwar, September 10-11, 2007;
 - Paper presented: "Issues in Rural Financial Market: A Conceptual Study", Co-author: Dr. M. C. Garg..
- 8. "Management in 21st Century", Department of Management Studies, Jan Nayak Ch. Devi Lal College of Engineering, Sirsa, (Haryana), March 12, 2005;

Paper presented: "Indian Banking Industry to An Electronic World and its Regulatory Framework", Co-author(s): Mr. Jaspal Malik and Mr. Sanjeet Kumar.

Abstract Published: Souvenir, p. 22.

9. "Opportunities & Challenges for India Inc. vis-à-vis Indian Markets", KAIM, Charkhi Dadri, (Haryana), April 28, 2004:

Paper presented: "Potential of Rural Marketing through E-Commerce and M-Commerce: A Synoptic Viewpoint", Co-author(s): Dr. Karam Pal Singh and Dr. Vinod Kumar Bishnoi.

L. National Workshops (13):

- 1. "One Day Sensitizing Workshop on Emerging Issues in Indian Economy in 21st Century- Vision of the Prime Minister" sponsored by DHE, Haryana, CRS University, Jind-126102, September 17, 2016.
- 2. "One Day Sensitizing Workshop on Implementation of Choice Based Credit System (CBCS)" sponsored by RUSA, Haryana, CRS University, Jind-126102, March 31, 2016.
- 3. "Right to Information Act, 2005", Department of Public Administration, CDL University, Sirsa (Haryana) in collaboration with Haryana Institute of Public Administration, Gurgaon, February 05, 2015;
- 4. "Data Dissemination", Directorate of Census Operations, Haryana, Ministry of Home Affairs, Government of India in collaboration with Department of Economics, CDL University, Sirsa, September 12, 2013.
- 5. "Emerging Trends in Quality Education: The Road Ahead", Haryana School of Business, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), August 29-30, 2013.
- 6. "Patent Awareness vis-à-vis Intellectual Property Rights" sponsored by Patent Information Centre, Hisar, Haryana State Council for Science & Technology & TIFAC, DST, Government of India, New Delhi, IPR & TC Cell, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), August 9, 2011;
- 7. "Research Methodology in Management", Department of Business Administration, CDL University, Sirsa, December 12-13, 2009.

- 8. "Methodological Issues in Business Research", Haryana School of Business, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), March 7-8, 2009.
- 9. "Intellectual Property Rights and Its Commercialization Process", Intellectual Property Rights and Technology Commercialization Cell (IPR & TCC), Guru Jambheshwar University of Science & Technology, Hisar (Haryana), December 04, 2008;
- 10. "Research Methods in Business Management", Haryana School of Business, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), March 26-27, 2008;
- 11. "Consultancy Development: Some Strategic Issues", Department of Business Management, Guru Jambheshwar University, Hisar (Haryana) in technical collaboration with NITCON, Chandigarh, March 17, 2006;
- 12. "Intellectual Property Rights: Awareness, Legal and Contemporary Challenges in WTO Regime", Department of Business Management, Guru Jambheshwar University, Hisar (Haryana), November 5-6, 2004;
- 13. "Financial Derivatives and Paperless Trading" held in the Department of Business Management, Guru Jambheshwar University, Hisar (Haryana), September 3-4, 2002.

M. National Seminars (28):

1. "Innovations in Science, Humanities, Education & Commerce (ISHEC - 2021)", Jan Nayak Ch. Devi Lal Memorial College, Sirsa, December 10, 2021;

Paper presented: Growth Patterns of Self-Help Groups (SHGs) and their Savings with Select Banks: A Comparative Study (Co-author: Rakesh Kumar);

2. "Current Issues in Intellectual Property Rights in India", MM PG College Fatehabad in collaboration with Directorate of Higher Education, Haryana, September 8, 2021.

Paper presented: "Trademarks and Technicalities" (As Resource Person).

3. "Paradigm Shifts in Entrepreneurship", University College, Chaudhary Devi Lal University, Sirsa, March 06, 2020

Paper (s) presented: (i) Present Era of Information, Communication and Technology and Entrepreneurship: A Synoptic Viewpoint; (Co-author: Dr. Saroj Bala);

(ii) Advertising and Entrepreneurship: An Integrated View from the Indian Cement Industry; (Co-author: Prerna);

4. "Changing Business Environment in India: Challenges & Opportunities", Shyama Prasad Mukherji College for Women, University of Delhi, al University, Sirsa, (UGC sponsored), February 28-29, 2020;

Paper (s) presented: (i) An Empirical Note on Perception towards Benefits of Goods & Services Tax (GST in Haryana State; (Co-author: Meenkshi);

- 5. "To Make The Earth A More Liveable Planet", Chaudhary Ranbir Singh University, Jind, Sponsored by Department of Higher Education, Govt. of Haryana, October 13-14, 2015
- 6. "Good Governance: Expectations and Challenges", Department of Public Administration, Chaudhary Devi Lal University, Sirsa (Haryana), March 13, 2015;

Paper presented: PAHAL-Direct Benefit Transfer for LPG Consumers' Scheme: A Tool of Good Governance; (Co-author: Dr. Saroj Bala Kundu);

- 7. "Recent Advancements in Management, Commerce, Education and Engineering Outlook-2015 (RAMCEEO-2015", JCD Institute of Business Management, JCD Vidyapeeth, Sirsa, January 21-22, 2015 (Chaired A Technical Session);
- 8. "Relevance of Inter-Disciplinary Approach in Higher Education", Chaudhary Ranbir Singh University, Jind, November 12-13, 2014 (*Chaired A Technical Session*);

Paper presented (on 13.11.2014): Employees Perception towards Different Gender-Based Working Styles: A Study; Co-author: Ms. Sonika Bansal and Dr. Saroj Bala Kundu.

9. "Redesigning the Commerce and Management Education in Current Scenario", Department of Commerce & Management, N. M. Govt. PG College, Hansi, March 5-7, 2014;

Paper presented (on 05.03.2014): Role of ICT in Commerce.

- 10. 35th National Seminar on "Individual Achievements & National Development", Global Society for Health & Educational Growth, New Delhi, September 03, 2012;
- 11. "Changing Business Scenario in Borderless World", K. T. Government College, Ratia, February 28, 2012 (*Resource Person*)

Paper (s) presented: "Green Marketing: A Mantra of Success".

- 12. "Communal Harmony, Peace and Social Justice", UGC Cell for Coaching Schemes, Chaudhary Devi Lal University, Sirsa (Haryana) Co-sponsored by National Foundation for Communal Harmony, December 06, 2011;
- 13. "Right to Information Act, 2005: Issues and Challenges", Department of Public Administration, Chaudhary Devi Lal University, Sirsa (Haryana), March 27-28, 2010;

Paper (s) presented: "Procrastination and RTI Act, 2005: A Conceptual Study, Co-author: Ms. Saroj Bala Kundu .

- 14. Seminar/Workshop on "Disaster Management", Government College for Women, Hisar, February 26, 2010 (*Resource Person*);
 - Paper presented: "Earthquake: Issues and Challenges".
- 15. "Emerging Marketing Strategies", Chhaju Ram Memorial Jat College, Hisar, February 20, 2010; **Paper presented:** "Regulatory Framework for Internet Banking in India", Co-author(s): Dr. Sanjeet Kumar and
- "Changing Dimensions in Retail Sector", D. A. V. College, Cheeka (Kaithal), February 21-22, 2009;
 Paper presented: "FDI in Retail Sector: Today and Tomorrow"
- 17. "Emerging Retail Sector in India: Challenges before Educators and Trainers", Guru Nanak Institute of Management, Road No. 75, Punjabi Bagh (West) New Delhi-110026, April 10, 2008;
 - **Paper presented:** "Paradigm Shifts in Retailing in India: An Empirical Study", Co-author: Mr. Lokinder Kumar Tyagi.
- 18. "Indian Banking-Yesterday, Today and Tomorrow", Department of Business Administration, Chaudhary Devi Lal University, Sirsa (Haryana), March 08, 2008;

Paper (s) presented:

- (i) "Indian Banking Industry on A Retail Wheel", Co-author: Dr. M. C. Garg and Dr. Sanjeet Kumar; and
- (ii) "The Corona of Good Corporate Governance and Indian Commercial Banks", Co-author: Dr. Satyawan;
- 19. "Human Values for Excellence in Governance and Management", Department of Business Management, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), March 30, 2007;

Paper (s) presented:

- (i) "Governance and development in India", Co-author: Sh. Jitender Singh; and
- (ii) "Ethics and Governance in Indian System", Co-author(s): Sh. Rajender Godara and Sh. Sushil Kumar;
- 20. "The Changing Face of Banking Industry in India", Department of Business Management, Guru Jambheshwar University of Science & Technology, Hisar (Haryana), March 20, 2007;

Paper (s) presented:

- (i) "Banking Sector Reforms: Impact on Scheduled Commercial Banks", Co-author: Sh. Rajender Godara and Sh. Sushil Kumar; and
- (ii) "Absenteeism in Indian Organisations: A Conceptual Study", Co-author(s): Sh. Dilbag Singh;
- 21. "Efficacy of Rural Institutional Finance in North-Western States of India", Department of Business Economics, Guru Jambheshwar University, Hisar (Haryana), March 04, 2006;
 - Paper presented: "Issues in Rural Financial Market of India: A Conceptual Study";
- 22. "Managing India Inc.: Balancing of Opportunities and Threats for Sustainable Growth", Department of Commerce, Kurukshetra University, Kurukshetra (Haryana), April 21, 2005;
 - Paper presented: "Strategic Dimensions of Green Marketing", Co-author: Dr. Narendra Singh;
- 23. "Management of Financial Services", Department of Business Management, Guru Jambheshwar University, Hisar (Haryana), March 19, 2005;

Papers presented:

- (i) "Impact of IT on Financial Services Organization", and
- (ii) "Relationship Marketing: A Strategy for Small Businesses"; Co-author: Mr. Anil Kumar;
- 24. "Changing Paradigm in Management for A Better Tomorrow", Amity Business School, Manesar (Gurgaon)-Haryana, March 6-7, 2005.
 - **Paper presented:** "India's Banking and Financial Sector to A Globalised World"; Co-author (s): Dr. M. C. Garg and Dr. Karam Pal Singh;
- 25. "Issues and Challenges in Contemporary Management", Department of Commerce, Kurukshetra University, Kurukshetra (Haryana), April 29-30, 2004;
 - **Paper presented:** "Invisible Hand in terms of E & M Technologies: A Conceptual Study", Co-author: Dr. Narendra Singh;
- 26. "Managerial Issues in the Seamless Economy", Department of Business Management, Guru Jambheshwar University, Hisar (Haryana), February 27-28, 2004;

Paper (s) presented:

- (i) "Problems before Indian Retailers-A Survey based Analysis", Co-author: Dr. Harbhajan Bansal; and
- (ii) "The Current Landscape of BPO in India", Co-author: Ms. Shikha Kakkar;
- 27. "Emerging Trends in Financial Services and International Business", Department of Business Management, Guru Jambheshwar University, Hisar (Haryana), March 24-25, 2003;
 - Paper presented: "The Corona of Competitiveness and India";
- 28. "Problems and Prospects of Small Scale Industries in North-Western India", Department of Business Economics, Guru Jambheshwar University, Hisar (Haryana), March 8-9, 2003;

Paper presented: "Industrial Slowdown and Small Scale Sector".

N. Membership of Bodies/Committees:

- 1. Member, Academic Council, CDLU, Sirsa (02.03.2020 to date);
- 2. Member, Post-Graduate Board of Studies & Research, Dept. of Commerce, CDLU, Sirsa (24.02.2020 to date);
- 3. Member, Staff Council, Department of Commerce, CDLU, Sirsa;
- 4. Member, Ph. D. Admission Committee, Dept. of Commerce, CDLU, Sirsa;
- 5. Director, Alumni Association, CDLU, Sirsa;
- 6. Former Secretary, Alumni Association, CDLU, Sirsa;
- 7. Member, Global Society for Health & Educational Growth, New Delhi;
- 8. Member, Faculty of Commerce and Management, CDLU, Sirsa;
- 9. Member, Editorial Review Board, International Journal of Techno-Management Research, ISSN: 2321-3744.
- Member, Editorial Board, JCD Journal of Business Management & Research, JCD Institute of Business Management, Sirsa, ISSN 2348-909X
- 11. Member, Departmental Research Committee, Dept. of Commerce, CDLU, Sirsa;
- 12. Former Incharge, Dept. of Commerce, CDLU, Sirsa;
- 13. Former Member, Under-Graduate Board of Studies, Dept. of Commerce, CDLU, Sirsa;
- 14. Former Nodal Officer, Incubation Centre, CRS University, Jind;
- 15. Former Member, Under-Graduate Board of Studies, Dept. of Commerce, CDLU, Sirsa;
- 16. Former Member, Sports Council, CDLU, Sirsa;
- 17. Former Member, Research and Development Cell, CDLU, Sirsa;
- 18. Former Member, Internal Quality Assurance Cell, CDLU, Sirsa;
- 19. Former Member, Faculty of Commerce & Management, CRS University, Jind;
- 20. Former Member, Editorial Board, CDL University Research Journal, CDLU, Sirsa;
- 21. Former Member, Editorial Board, ANNALS, University Annual Magazine, CRS University, Jind;
- 22. Former Member, Career and Counseling Cell, CDLU, Sirsa;
- 23. Former Member, Academic Council, CRS University, Jind;
- 24. Former Incharge, Registration & Scholarship Branch, CDLU, Sirsa;
- 25. Former Cultural Co-ordinator, CDLU, Sirsa;
- 26. Former Coordinator, NSS, CRS University, Jind;
- 27. Former Coordinator, Internal Quality Assurance Cell, CRS University, Jind;
- 28. Former Co-ordinator University-Industry Cell, CDLU, Sirsa;
- 29. Former Chairperson, Department of Music & Dance, CRS University, Jind;
- 30. Former Chairperson, Department of Economics, CRS University, Jind;
- 31. Former Chairperson, Department of Commerce, CRS University, Jind;
- 32. Former Assistant Director, Youth Welfare, CDLU, Sirsa;

O. Educational Qualifications:

O. Educational	Qualifications.					
Examination Passed	Univ./Board	Year of	Division	Maximum	Marks	% of Marks
		Passing		Marks	Obtained	
Matric	BSEH, Bhiwani	1990	2 nd	600	343	57
10+2	BSEH, Bhiwani	1992	2 nd	500	269	54
B. Com.	KUK	1995	2 nd	1750	875	50
M. Com.	KUK	1997	2 nd	1200	699	58
M. Phil.	KUK	1998	2 nd	300	169	56
Topic & Date of	KUK	Brai	nd Awareness of Pe	rsonal Care Pro	ducts among Rural Bu	yers:
Award (06.01.2000)			A Case Stud	y of Toilet Soap	s in District Jind	•
Ph. D.	KUK	Date of	Market Competi	tiveness of India	an Cotton Textile Indu	ustry in New
(DOR.:29.06.2000)		Notification	•	World T	rade Order	-
(DOS01.12.2004)		31.08.2005				
NET	UGC, New Delhi	1999 Qualified in Commerce, Certificate No. A 0015699				5699

PGDCA	CDLU, Sirsa	2008	2 nd	600	335	56
MBA	MDU, Rohtak	2014	1 st	2600	1908	73

P. Teaching Experience (w.e.f. 08.09.1998 onwards) - 23 Years:

Post Held	Name of Institution	Nature of Post/Salary	From	То
1 OSt 11ciu	Name of institution	reacute of 1 ost/Salat y		
Professor	Department of Commerce, CDLU, Sirsa	Regular/ AL 14 as per 7 th CPC	30.03.2020	Till Date
Associate Professor	Department of Commerce, CDLU, Sirsa	Regular/ AL 13 A as per 7 th CPC	30.03.2017	29.03.2020
Assistant Professor	Department of Commerce, CDLU, Sirsa	Regular/ Rs. 25, 340+8,000	27.02.2017	29.03.2017
Associate Professor	Department of Commerce, CRSU, Jind	On Deputation Rs. 37, 400+9,000	27.08.2015	26.02.2017
Assistant Professor	Department of Commerce CDLU Since	Regular/ Rs. 23, 420+7,000	30.03.2005	26.08.2015
Lecturer	Department of Commerce, CDLU, Sirsa	Contract/Rs. 13,500	15.09.2004 (AN)	29.03.2005
Lecturer	KAIM, Charkhi Dadri	Contract/Rs. 13,500	26.08.2004	15.09.2004 (FN)
Lecturer	Department of Business Mgt. GJU, Hisar	Guest Faculty/ Rs. 250/- per Hour	31.07.2003	25.08.2004
		Contract/Rs. 8,000	19.07.2002	31.05.2003
		Part-Time/Rs. 3,500	10.08.2001	28.02.2002
Lecturer	C. R. M. Jat (P.G.) College, Hisar	Part-Time/Rs. 3,000	22.08.2000	28.02.2001
		Part-Time/Rs. 2,500	08.09.1998	28.02.1999

Q. **Chapters Authored in University under Distance Learning Programmes:**

Chaudhary Devi Lal University, Sirsa:

04 Units

(i) (ii) Guru Jambheshwar University of Science & Technology, Hisar-125 001:

56 Lessons

Sr. No.	Lesson No.	Name of the Programme/ Course code and nomenclature	Title of the Lesson		
01	12	M	Motivation		
02	13	Master of Commerce	Social Responsibility of Business		
03	14	MC-101	Controlling		
04	15	MC-101	Understanding Human Behaviour		
05	17	Management Concepts and	Perception		
06	18	Organizational Behaviour	Attitudes		
07	19	Organizational Benavious	Learning and Values		
08	21		Emotional Intelligence		
	URL	http://www.ddegjust.ac.in/studymaterial/mcom/mc-101.p	odf		
09	02		Structure and Working of WTO		
10	11		Industrial Policy of India		
11	14	Master of Commerce	Role of Foreign Banks and NBFCs		
12	15		Techniques of Environmental Analysis		
13	16	MC-103	Techniques of Competition Analysis		
14	17		Basics of Intellectual Property Laws		
15	18	Business Environment	Contemporary Issues in Business Environment		
16	19		Foreign Technology and MNCs		
	URL	http://www.ddegjust.ac.in/studymaterial/mcom/mc-103.p	odf		
17	08	Master of Commerce	Consumer Behaviour: Cardinal Analysis		
18	09	MC-104	Consumer Behaviour: Cardinal Analysis		
19	19	Economic Analysis	Balance of Payment		
20	22	Economic Analysis	Contemporary Issues in Economic Analysis		
	URL	http://www.ddegjust.ac.in/studymaterial/mcom/mc-104.p	odf		

21	06	Master of Commerce	Marginal Costing and Profit Planning		
22	07	MC-105	Standard Costing		
23	09	Management Accounting	Management Reporting		
	URL	http://www.ddegjust.ac.in/studymaterial/mcom/mc-105.p			
24	01	Master of Commerce	An Introduction to Business Statistics		
25	02	MC-106	An Overview of Central Tendency		
26	03	Business Statistics	An Overview of Central Tendency		
	URL	http://www.ddegjust.ac.in/studymaterial/mcom/mc-106.pd	·		
27	01	•	Sales Management: An Overview		
28	04	Master of Business Administration	Sales Training		
29	06	MM-308	Sales Meeting and Contests		
30	10	Sales Management	Sales Meeting and Contests		
	URL	http://www.ddegjust.ac.in/studymaterial/mba/mm-308.pd	f		
31	05	Master of Business Administration	Packaging, Branding and Advertising for Services		
32	09	MM-411 Marketing of Service	Managing the Productivity and Differentiation in Services		
	URL	http://www.ddegjust.ac.in/studymaterial/mba/mm-411.pd	f		
33	09	Master of Business Administration OBH - 311/501 Management of Industrial Relations	Industrial Relations and Technological Change		
	URL	http://www.ddegjust.ac.in/studymaterial/mba/obh-311.pd	f		
34	01	•	Product Planning and Management		
35	02	Master of Business Administration	Product Life Cycle and Marketing Strategies		
36	05	MM-408	Branding Strategies		
37	06	Product and Brand Management	Branding Concepts		
	URL	http://www.ddegjust.ac.in/studymaterial/mba/mm-408.pd	f		
38	01	P.G. Diploma in Advertising &	Public Relations: Principles and Model		
39	02	Public Relations PGDAPR-104 Practice of Public Relation and Code of Ethics in Public Relations	Public Relations: Tools, Credibility and Truth		
	URL	http://www.ddegjust.ac.in/studymaterial/pgdapr/pgdapr-1	04.pdf		
40	06		Communication		
41	07	P.G. Diploma in Advertising & Public Relations	Relationship Marketing		
42	08	PGDAPR-105	Network and Cyber Marketing		
43	10	Basic Principles of Marketing and Management	Rural Marketing in India		
44	11		Ethics and Marketing		
	URL	http://www.ddegjust.ac.in/studymaterial/pgdapr/pgdapr-1	*		
45	1		Economic Environment		
46	2		India and The World Economy		
47	3		Economic Policies		
48	4	5	Economic Planning		
49	5	Bachelor of Commerce	Agriculture in Indian Economy		
50	6	DCOMU 202	Small Scale Industries in Indian Economy		
51	7	BCOMH-302	Industrial and Trade Development		
52	8		Economic Liberalization in Indian Economy		
53 54	10	Indian Economy	Indian Foreign Trade		
55	10	Indian Economy	Census of India-2011 Indian Economic Problems		
56	12		Economic Disparities and Population Explosion		
50		 ndicherry University Pondicherry	· 04 Units		

(iii)Pondicherry University, Pondicherry: 04 Units(iv)Uttaranchal Open University, Uttaranchal: 05 Units(v)Uttarkhand Open University, Uttarkhand: 05 Units

R. Honours Conferred (08):

- (i) "Award of Honour" given by Vice- Chancellor, CDLU, Sirsa on September 5, 2019 for sterling accomplishments in academic and other achievements for the period from 01.07.2018 to 30.06.2019 in the capacity of Principal, University College.
- (ii) "Certificate" by Statistics Division, Department of Higher Education, Ministry of Human Resource Department, Govt. of India, New Delhi on February 28, 2019 for uploading the data on All India Survey of Higher Education (AISHE) 2018-2019.
- (iii) "Award of Honour" presented by Vice- Chancellor, Panjab University, Chandigarh on December 31, 2018 for participation of cultural contingent in 34th North-Zone Inter-University Youth Festival sponsored by AIU from December 27 to 31, 2018.
- (iv) "Certificate of Appreciation" given by Vice- Chancellor, CDLU, Sirsa on November 10, 2017 for commendable performance as Team Manager, UTD's Contingent participated in University Youth Festival-Swarnim Haryana held from November 2 to 7, 2017.
- (v) "Certificate of Distinction" given by Vice- Chancellor, CDLU, Sirsa on April 02, 2017 for completing the Major Research Project entitled "Advertising Effectiveness among Rural Buyers: An Empirical Study of Fast Moving Consumer Goods" of Rs. 5,18,200 funded by University Grants Commission, New Delhi, w. e. f. February 01, 2010 to July 31, 2012.
- (vi) "Bronze Certificate of Appreciation" for Financial Year 2016-2017 by Central Board of Direct Taxes, Ministry of Finance, Govt. of India, New Delhi.
- (vii) "Bharat Shiksha Ratan Award" given by Global Society for Health & Educational Growth, New Delhi on September 03, 2012 for excellence in the chosen field of activity.
- (viii) "Research Award" given by District Administration, Sirsa on January 26, 2010 for commendable performance in the field of NAREGA.

S. Courses/Workshops/FDP attended (12):

No.	Course Course	Place	From	To
1.	Five Days Online Programme on "Research Methodology and Ethics: Plagiarism Issues, Reference Management Tools and Altmetrics	{Online Mode} Shodhganga Team, INFLIBNET Centre, Gandhinagar, An Inter University Centre of University Grants Commission, Gujarat.	05.04.2021	09.04.2021
2.	Seven Days Online Faculty Development Program (FDP) on "Research Revisited: Reflection on Analytical Tools	Faculty of Management Studies, MLSU, Udaipur, Rajsthan	01.06.2020	07.06.2020
3.	2 Day Orientation Programme	The Ocean Pearl Inn, Bejaj, Mangalore, Karnataka conducted by Ministry of Parliamentary Affairs, Government of India	19.02.2020	20.02.2020
4.	National Level Workshop for Dual Mode Universities	NAAC, Bengaluru	18.12.2019	18.12.2019
5.	3 Day State Level Workshop on "Manch Udghoshak Karyashala-2019"	Multi-Art Cultural Centre, Kurukshetra conducted by Department of Art and Cultural Affairs, Haryana	11.06.2019	13.06.2019
6.	7 Day National Workshop on "Research Methodology"	Department of Management & Psychology, CRS University, Jind	22.03.2017	28.03.2017
7.	2 Day Orientation Programme	Pinewood Hotel, Shillong conducted by Ministry of Parliamentary Affairs, Government of India	04.01.2016	05.01.2016
8.	2 Day Orientation Programme	Academic Staff College, GNDU, Amritsar conducted by Ministry of Parliamentary Affairs, Government of India	29.09.2014	30.09.2014
9.	One Week Methodology Workshop on "Research Methodology and Computer Applications (NWRMCA-2014)"	Department of Commerce, Indira Gandhi University, Meerpur, Rewari	22.04.2014	28.04.2014
10.	3 Weeks Refresher Course in Research Methodology for Social Sciences (ID)	UGC-Academic Staff College, GJUS&T, Hisar	14.06.2012	04.07.2012
11.	Orientation Course	UGC-Academic Staff College, KU, Kurukshetra	24.05.2006	20.06.2006

Т.	Participated as Keynote Speaker/Resource Person/Chairperson/Co-Chairperson-Technical Session) (15):						
No.	Conference/Course/ Seminar/Workshop	Place	From-To	Participated as / Title of Paper / Date			
1.	Ten Days Research Methodology Course for M.Phil. /Ph.D. Students in Social Sciences sponsored by ICSSR, New Delhi	Department of Public Administration, Kurukshetra University, Kurukshetra - 136119	12.01.2022 - 21.01.2022	Resource Person/Problem Identification and Research Design and Testing of Hypothesis/17.01.2022			
2.	AICTE sponsored One Week Online National Faculty Training Programme on "Frugal Innovations and Social Entrepreneurship"	Department of Management Studies, Deenbandhu Chhotu Ram University of Science and Technology, Murthal, Sonepat, Haryana-India	12.07.2021- 17.07.2021	Resource Person/Strategic tools for entrepreneurship)/16.07.2021			
3.	UGC sponsored Two-Weeks Online Two-week UGC sponsored online Refresher Course on Research Methodology for Social Sciences	UGC- HUMAN RESOURCE DEVELOPMENT CENTRE, GJUST, Hisar (Haryana)	04.03.2021- 17.03.2021	Resource Person for One Session (Student Support and Progression for NAAC Grading)/13.03.2021			
4.	13 th Annual National Conference on Business and Management	Haryana School of Business, GJUST, Hisar (Haryana)	11.02.2021- 12.02.2021	Chairperson of a Technical Session/ 12.02.2021			
5.	One Day workshop on "New Dimensions of NAAC Accreditation: Revisiting the SSR and AQAR in the Revised Accreditation Framework" under the scheme of "Paramarsh".	College of Engineering, Roorkee, Uttarakhand under the aegis of Internal Quality Assurance Cell, Dayalbagh Educational Institute, Agra	09.02.2021	Resource Person/ (New Dimensions of NAAC Accreditation: Revisiting the SSR and AQAR in the Revised Accreditation Framework)			
6.	UGC sponsored Two-Weeks Online Refresher Course on "Business Studies (Commerce, Economics, Management & Tourism)"	UGC- HUMAN RESOURCE DEVELOPMENT CENTRE, GJUST, Hisar (Haryana)	30.11.2020- 12.12.2020	Resource Person for One Session (Student Support and Progression for NAAC Grading)/12.12.2020			
7.	Two Day Online Workshop on NAAC: Revised Accreditation Framework under the scheme of "Paramarsh".	Internal Quality Assurance Cell, Dayalbagh Educational Institute, Agra	27.07.2020- 28.07.2020	Resource Person (Criterion V: Student Support and Progression)/28.07.2020			
8.	"Ten Day National Workshop on "Research Methodology in Social Sciences" sponsored by ICSSR, New Delhi	Department of Public Administration, CDL University, Sirsa-125 055	25.08.2018 - 03.09.2018	Resource Person Ethics in Research (27.08.2018) Testing of Hypothesis (31.08.2018) and Factor Analysis (03.09.2018)			
9.	National Seminar on Emerging Scenario in Tax Reforms: Goods & Services Tax	Chaudhary Ranbir Singh University, Jind	21.03.2018- 22.03.2018	Co-chaired a Technical Session (GST: Scope & Challenges)/ 21.03.2018			
10.	National Seminar on A 360° Exploration of New Paradigms & Innovations in Research (Multidisciplinary)	JCD Memorial (PG) College, Sirsa-125 055	16.03.2018	Resource Person (Citation Styles in Research)/ 16.03.2018			
11.	National Seminar on To Make The Earth A More Liveable Planet	Chaudhary Ranbir Singh University, Jind and sponsored by Department of Higher Education, Govt. of Haryana	13.10.2015- 14.10.2015	Chaired a Technical Session/ 13.10.2015			

12.	Faculty Development Programme on "Research Techniques in Social Sciences	Institute of Business Management, Jan Nayak Choudhary Devi Lal Vidyapeeth, Sirsa-125055	11.05.2013- 24.05.2013	Resource Person (Measurement, Scaling Techniques and Questionnaire Design)/ 17.05.2013
13.	3 rd Refresher Course in Information Technology (Inter Disciplinary)	UGC-Academic Staff College, Bhagat Phool Singh Mahila Vishwavidyalaya, Khanpur Kalan, Sonipat, 131 305	15.05.2012- 06.06.2012	Resource Person (Advance Teaching Pedagogies & Live Demo of PASW Software)/31.05.2012
14.	National Seminar on Changing Business Scenario in Borderless World	K. T. Government College, Ratia	28.02.2012	Resource Person (Green Marketing: A Mantra of Success)/ 28.02.2012
15.	National Workshop on Research Methodology	Department of Computer Science, CDL University, Sirsa-125 055	02.03.2011- 15.03.2011	Resource Person (Reliability and Validity of Research Instrument)/ 15.03.2011

T. Invited Lectures/Webinars (14):

- 1. "International Customs Day 2022", Department of Commerce, Shri Durga Mahila Mahavidyalaya, Tohana, January 26, 2022;
- 2. "National Education Policy-2020: Higher Education", Training & Placement Cell, Indira Gandhi Govt. College, Tohana, April 10, 2021;
- 3. "Personality Development", Department of Computer Science and Applications, Chaudhary Devi Lal University, Sirsa, April 08, 2021;
- 4. "COVID-19 and its Impact on Economy", M. M. Degree College, Behbalpur, Fatehabad, May 08, 2020;
- 5. "Personality Development", Induction Programme, Department of Commerce, Chaudhary Ranbir Singh University, Jind, August 30, 2019;
- 6. "Personality Development", Janta Girls' (P.G.) College, Ellenabad, Sirsa, February 23, 2019.
- 7. "Entrepreneurship Development: Opportunities and Challenges" and Entrepreneurship Games, K. T. Government College, Ratia, Haryana, February 22, 2019.
- 8. "Personality Development" Department of Commerce, JCD Memorial (PG) College, Sirsa, Haryana-125 055, February 01, 2018.
- 9. "DBTL A Tool of E-Commerce", Janta Girls' (P.G.) College, Ellenabad, Sirsa, March 14, 2015.
- 10. "Democratic Control and Professional Management of Co-operative Societies", The Haryana State Co-operative Development Federation Ltd. Punchkula, Jat Dharamshala, Sirsa, November 28, 2014.
- 11. "Relevance of Inter-Disciplinary Approach in Higher Education", Chaudhary Ranbir Singh University, Jind, Sponsored by Department of Higher Education, Govt. of Haryana, November 12-13, 2014;
 - **Paper presented** (on 13.11.2014): Employees Perception towards Different Gender-Based Working Styles: A Study; Co-author: Ms. Sonika Bansal and Dr. Saroj Bala Kundu.
- 12. "Use of SPSS in Research", Department of Public Administration, CDLU, Sirsa, April 18, 2014.
- "Redesigning the Commerce and Management Education in Current Scenario", Department of Commerce & Management, N. M. Govt. PG College, Hansi, March 5-7, 2014;
 Paper presented (on 05.03.2014): Role of ICT in Commerce.
- 14. "Applications of SPSS in Social Sciences", Department of Public Administration, CDLU, Sirsa, December 03, 2009.

U. Conference/Seminar/Workshop/Festival organized (12):

U.	Conference/Seminar/worksnop/Festival organized (12):					
Sr. No.	Events Capacity Place		Place	From	То	
1.	National Seminar on Paradigm Shifts in Entrepreneurship	Convener	University College, Chaudhary Devi Lal University, Sirsa-125055	06.03.2020	06.03.2020	
2.	MSME-National Level Awareness Programme (NLAP-2020), Ministry of Micro, Small and Medium Enterprises	Co-ordinator, University- Industry Cell	Chaudhary Devi Lal University, Sirsa-125055	24.02.2020	24.02.2020	
3.	8 th University Youth Festival-"-"Aao, Iss Dharti Ko Rahne Yogya Banayen"	Director, Youth Welfare	Chaudhary Devi Lal University, Sirsa-125055	11.11.2019	13.11.2019	
3,	"Samajik Samarasta Ke Purodha Saint Kabirdas Ji Ki Vani Aur Vichar Darshan	Organizing Secretary	Chaudhary Devi Lal University, Sirsa-125055	06.02.2019	07.02.2019	

	ke Sandarbh Mein Haryana Sarkar Dwara Prayojit Prant Satriya Doha –Gayan, Bhasha Evm Nibandh Lekhan Pratiyogita"				
4.	7 th University Youth Festival-"Swaachh Haryana – Swaasth Haryana"	Director, Youth Welfare	Chaudhary Devi Lal University, Sirsa-125055	15.11.2018	17.11.2018
5.	Tree Plantation Drive, Induction Programme and Teachers' Day Celebration	Principal, University College	Chaudhary Devi Lal University, Sirsa-125055	05.09.2018	05.09.2018
6	Three Day National Conference on Make in India for Inclusive Growth: Initiatives and Challenges, sponsored by ICSSR	Conference Co- ordinator	Chaudhary Ranbir Singh University, Jind-126102	27.01.2017	29.01.2017
7.	1st University Youth Festival-"Aagaaz"	Convener	Chaudhary Ranbir Singh University, Jind-126102	21.11.2016	22.11.2016
8.	One Day National Workshop on Indian Economy in 21 st Century: Vision of Prime Minister, sponsored by Dept. of Higher Education, Govt. of Haryana	Co-ordinator, IQAC	Chaudhary Ranbir Singh University, Jind-126102	17.09.2016	17.09.2016
9.	13 th National Youth Parliament Competition 2015-2016 sponsored by Ministry of Parliamentary Affairs, Govt. of India	Co-ordinator, NYPC	Chaudhary Ranbir Singh University, Jind-126102	07.09.2016	07.09.2016
10.	One Day Sensitizing Workshop on Implementation of Choice Based Credit System (CBCS), sponsored by RUSA, Govt. of Haryana	Co-ordinator, IQAC	Chaudhary Ranbir Singh University, Jind-126102	31.03.2016	31.03.2016
11.	Two Day National Seminar on "To Make the Earth A More Liveable Planet" sponsored by Dept. of Higher Education, Haryana	Organizing Secretary	Chaudhary Ranbir Singh University, Jind-126102	13.10.2015	14.10.2015
12.	12 th National Youth Parliament Competition 2014-2015 sponsored by Ministry of Parliamentary Affairs, Govt. of India	Co-ordinator, NYPC	Chaudhary Devi Lal University, Sirsa-125055	25.03.2015	25.03.2015

V. Any Other Information

Knowledge of SPSS, MS Office, Google Classroom, Zotero, Google Meet, Cisco Webex Meet and Altmetrics.

W. Personal Profile:

Date of Birth: November 21, 1974.

Address (Permanent): S/o (Late) Shri Malka Ram, Village & Post Office - Dhakal,

Tehsil- Narwana, District- Jind, Haryana-126116.

Address (Correspondence): E-08, University Campus, CDLU, Sirsa, Haryana (INDIA)-125055.

E-mail: sskcdlu@gmail.com

Portable Contact No.: +91 94678 42999 or +91 79881 04625

W. References:

(i) Dr. Narendra Singh, Professor (Retd.),

Department of Commerce,

Kurukshetra University, Kurukshetra-136119,

Mobile No. 09896123947

(ii) Dr. Sultan Singh, Professor (Retd.), Department of Business Administration, Chaudhary Devi Lal University, Sirsa-125055

Mobile No. 09466317481

(iii) Dr. S. K. Sinha, Professor,

Department of Management,

Chaudhary Ranbir Singh University, Jind-126 102,

Page - 17 - of 18